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From: Bacchi, Gail Wills on Wed, Nov 20, 1996 3:58 PM
Subject: Pricing for B&H Door Open/Closed
To: Weiner, Russell

Russell;

As promised, ballpark pricing for the manufacture of the B&H Menthol Door Open/Closed w/Chime is as follows:

25,000 units	$12.00/each
20,000 units	$13.00/each
15,000 units	$14.00/each
10,000 units	$15.00/each
5,000 units	$17.00/each

I spoke with Susan Shassetz to review our need fors prototyping. I explained to keep the costs low, that she should just provide me with pack art (not films and separations) and just give me the appropriate PMS colors for the plastic area and the foil color.

If I don't speak to you prior to your vacation, have a safe and wonderful time.

Gail

Source: https://www.industrydocuments.ucsf.edu/docs/pmfy0004